

CHAMBERS LATIN AMERICA AWARDS FOR EXCELLENCE

URUGUAYAN LAW FIRM OF THE YEAR

2009, 2010, 2011, 2013, 2014 & 2016



CHAMBERS LATIN AMERICA AWARDS FOR EXCELLENCE

LATIN AMERICA LAW FIRM OF THE YEAR 2011

FIRST URUGUAYAN FIRM
TO RECEIVE THE
CLIENT SERVICE AWARD 2012 & 2015

"THE LAWYERS ARE
EXTREMELY PROFESSIONAL
AND CLIENT-ORIENTED.
THEY ARE OUTSTANDING
AND DELIVER
THE BEST RESULTS"

Band 1

GUYER & REGULES

Leading Individuals

BAND 1

LEAMAN, JOHN STUART **GUYER & REGULES**
SUSENA, FEDERICO **GUYER & REGULES**

ASSOCIATE TO WATCH

SPIESS, BEATRIZ **GUYER & REGULES**
SUAREZ, CAROLINA **GUYER & REGULES**

REAL ESTATE

URUGUAY

WHAT THE TEAM IS KNOWN FOR

Highly acclaimed full-service firm with a deeply respected real estate practice fielding a strong bench of dedicated practitioners. Well regarded for its agribusiness and forestry expertise, alongside extensive knowledge of tourism and residential projects, and mortgage and securities matters. Regularly retained to provide counsel to a broad range of international clients.

STRENGTHS

"The lawyers at Guyer & Regules are very dynamic, technically impeccable and totally available for any problems - we have total satisfaction."

"They are fantastic - the service is excellent and very professional, and they have a solution for any issue."

WORK HIGHLIGHTS

Acted for Fideicomiso Financiero Montes del Este on the formation of a real estate fund for the acquisition of rural land for forestry uses worth USD56.5 million.

NOTABLE PRACTITIONERS

Department co-head **John Stuart Leaman** is highly respected by market commentators, who recognise him as a widely active player in the real estate field. He has long-standing experience of advising on forestry and agriculture matters, as well as international investment into the property market.

Department co-head **Federico Susena** stands out to observers for his market-leading work involving real estate funds and agribusiness issues. He receives high praise from clients, who say: "He is very professional and available," and also value his attention to detail and understanding of foreign markets and regulations.

Senior associate **Beatriz Spiess** is widely recognised by interviewees, who comment: "She is very good, and always available to answer any doubts we have." She has experience in a broad variety of property matters, notably including financial issues.

Newly ranked associate-to-watch **Carolina Suárez** is well known within the market for her real estate knowledge, and receives recognition from clients for her reliability and professionalism.

GUYER & REGULES

LEGAL • ACCOUNTING & TAX • REAL ESTATE

LEGAL 500
URUGUAY



“EXCEPTIONAL LEVEL OF SERVICE AND GLOBAL ADVICE, FROM TOP-LEVEL ADVISORY ASSISTANCE TO LOW-LEVEL OPERATIONAL SERVICES”

Band 1

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REAL ESTATE

Guyer & Regules has ‘an excellent team of professionals’ overseen by **Federico Susena** and the ‘hugely experienced’ and ‘inimitable’ **John Leaman**. The ‘very reputable’ Susena acts for Montes del Plata on its day-to-day business, mainly in the negotiation and drafting of forestry lease agreements and wood purchase agreements. He also advises retailer Sodimac and recently conducted the negotiation and execution of the agreements for the establishment of a new store in Uruguay on this client’s behalf. An impressive second line of recommended senior associates includes **Beatriz Spiess**, well regarded for ‘her outstanding negotiation skills’; **Gustavo Di Genio**, described as ‘candid but tough and assertive at the same time’; and **María Fernanda González**, who is an ‘excellent lawyer’.

