

CHAMBERS LATIN AMERICA AWARDS FOR EXCELLENCE

## URUGUAYAN LAW FIRM OF THE YEAR

2009, 2010, 2011, 2013, 2014 &amp; 2016



CHAMBERS LATIN AMERICA AWARDS FOR EXCELLENCE

LATIN AMERICA  
LAW FIRM OF THE YEAR  
2011FIRST URUGUAYAN FIRM  
TO RECEIVE THE  
CLIENT SERVICE AWARD 2012 & 2015

“PRE-EMINENT CORPORATE  
PRACTICE WITH OUTSTANDING  
DEPTH AND SECTOR  
EXPERIENCE”

## Band 1

## GUYER &amp; REGULES

## Leading Individuals

## EMINENT PRACTITIONER

HERRERA, NICOLÁS **GUYER & REGULES**

## BAND 1

PIAGGIO, NICOLÁS **GUYER & REGULES**

## BAND 2

TARABAL, ÁLVARO **GUYER & REGULES**

## BAND 3

BOVE, CORINA **GUYER & REGULES**  
MILLER, ALEJANDRO **GUYER & REGULES**

## UP AND COMING

BERDAGUER, JAVIER **GUYER & REGULES**

## CORPORATE / M&amp;A

URUGUAY

## WHAT THE TEAM IS KNOWN FOR

Market-leading practice with excellent M&A and corporate capabilities. Regularly acts for multinational corporations and has particular expertise in representing investors in transactions. Boasts considerable knowledge of the energy, telecommunications, retail and banking sectors.

## STRENGTHS

"The lawyers are the best - they are very professional, with lawyers of an international standard. They show a high level of quality and commitment to their client, and responses are both accurate and timely."

"It is a very high-quality firm - the partners have very good knowledge and complement each other well."

## NEW DEVELOPMENTS

New client wins include Comviva Technologies, Oracle and SunEdison.

## WORK HIGHLIGHTS

Advised Ingram Micron on its USD78 million acquisition of Brazil-based Ação Informática and its subsidiaries in Latin America. Assisted Pérez Companc with its purchase of Gentos Uruguay via the acquisition of Gentos, based in Argentina.

## NOTABLE PRACTITIONERS

Department co-head **Nicolás Herrera** remains a notable figure in the market. He maintains his reputation for his advice to clients on corporate, M&A and banking matters. Sources highlight **Nicolás Piaggio's** considerable experience in the corporate/M&A market, in which he advises both national and international clients from the financial sector. Clients appreciate his "profound knowledge and expertise." They add: "He is really practical - he knows how to think outside the box and come up with a solution." Department co-head **Álvaro Tarabal** has notable expertise in international transactions. Clients deem him to be "very experienced, with a complete vision of the corporate world." Clients express deep appreciation for the service provided by **Corina Bove**, whom they value for her "very good integral knowledge of corporate matters and capacity to understand any relevant points, as well as being clear and practical." She receives further commendation for her responsiveness and commercial awareness. **Alejandro Miller** "has great knowledge of corporate law issues." He is particularly active on matters involving maritime trade and offshore corporations in addition to M&A. Up-and-coming partner **Javier Berdaguer** has been involved in some of the firm's largest deals, advising on both national and cross-border M&A and corporate matters.

GUYER &amp; REGULES

LEGAL • ACCOUNTING &amp; TAX • REAL ESTATE

# LEGAL 500

## URUGUAY



“SIMPLY EXCELLENT  
AND FRANKLY SUPERIOR”

### Band 1

## GUYER & REGULES

### Leading Lawyers

HERRERA, NICOLÁS **GUYER & REGULES**

PIAGGIO, NICOLÁS **GUYER & REGULES**

TARABAL, ÁLVARO **GUYER & REGULES**

## CORPORATE / M&A

Guyer & Regules continues to receive the highest praise from clients for its ‘superior level of services at a very reasonable cost’. The team of ‘exceptional’ lawyers – led by the highly recommended and experienced trio **Nicolás Herrera**, **Nicolás Piaggio** and **Álvaro Tarabal** – ‘puts itself in the shoes of its clients’ and ‘comes up with excellent technical advice’. **Corina Bove** and **Diego Baldomir** are also recommended for their ‘excellent business acumen and common sense’. In recent highlights, Bove and Tarabal assisted Casino Guichard Perrachon and Almacenes Éxito in the structuring of the transaction by which Éxito bought stakes in supermarket chains Libertador (in Argentina) and Pão de Açúcar (in Brazil) from Casino. Baldomir and Herrera advised insurance company RSA on the sale of its Uruguayan subsidiary to Suramericana (Sura). Bove also advised CCR España Participaciones y Concesiones on its acquisition of a stake in the Uruguayan holding company of Quiport (Quito’s Airport) in order to reach 50% of the paid in capital. The team is also active in the energy sector, where it is assisting several oil exploration companies that operate in Uruguay (including Total and Petrobras), and represented SunEdison in relation to a \$110m project financing for two solar photovoltaic projects with an aggregate peak capacity of 74 MW. Key members of a solid second line include senior associates **Javier Berdaguer** and **Marcos Payssé**.

