

CHAMBERS LATIN AMERICA AWARDS FOR EXCELLENCE

URUGUAYAN LAW FIRM OF THE YEAR

2009, 2010, 2011, 2013, 2014 & 2016



CHAMBERS LATIN AMERICA AWARDS FOR EXCELLENCE

LATIN AMERICA
LAW FIRM OF THE YEAR
2011FIRST URUGUAYAN FIRM
TO RECEIVE THE
CLIENT SERVICE AWARD 2012 & 2015

"THESE PROFESSIONALS ARE AT THE TOP OF THE MARKET. THEY ARE OUTSTANDING AND DELIVER THE BEST RESULTS. THEY FEEL LIKE BUSINESS PARTNERS RATHER THAN LAWYERS, AND THEIR PRESENCE IS INDISPENSABLE"

Band 1

GUYER & REGULES

Leading Individuals

STAR INDIVIDUAL

HERRERA, NICOLÁS **GUYER & REGULES**

BAND 1

PIAGGIO, NICOLÁS **GUYER & REGULES**
TARABAL, ÁLVARO **GUYER & REGULES**

BAND 2

MERCANT, JUAN MANUEL **GUYER & REGULES**

UP AND COMING:

CASTAGNOLA, FLORENCIA **GUYER & REGULES**

ASSOCIATES TO WATCH

PAYSSÉ, MARCOS **GUYER & REGULES**

BANKING & FINANCE

URUGUAY

WHAT THE TEAM IS KNOWN FOR

Stellar banking practice with a highly respected team offering advice on the complete spectrum of banking and finance matters. Clientele includes an impressive roster of private international banks as well as trusts and financial institutions. Boasts notable strengths in public debt issuances and project bonds, and advising private pension fund managers.

STRENGTHS

"We have a lot of confidence in the firm - they have huge experience in any kind of transaction and manage their team well, especially in complicated situations." "They put business common sense together with good legal advice, and they are very accessible, responsive and technically competent."

WORK HIGHLIGHTS

Assisted Citicorp with its general business loan of USD200 million to the state-owned Banco del República Oriental del Uruguay. Acted for Carrasco International Airport on its issuance of USD200 million notes.

NOTABLE PRACTITIONERS

Star individual **Nicolás Herrera** has standout capabilities in all manner of banking and finance matters, including debt structurings, M&A and project financings for both the public and private sectors. He is held in high esteem by market sources, who describe him as an "excellent lawyer with an amazing approach." The "experienced and professional" **Nicolás Piaggio** has good knowledge of complex financings and banking matters. He is recognised by clients for his understanding of regulatory issues, and has noted capabilities in capital markets, as well as being involved in sovereign debt matters and PPP financings. Prominent figure **Álvaro Tarabal** draws on his long-standing experience within the banking market to advise local and international banking clients on a variety of matters. Sources appreciate his "commercial awareness and knowledge of how to deal with banks."

Juan Manuel Mercant has profound knowledge of project financing and capital markets mandates. Clients have "a lot of confidence" in his high-end work, and they value his experience in the finance sphere. He is the key adviser to numerous financial institutions on their matters relating to Uruguay. Up-and-coming partner **Florencia Castagnola** has strengths in many aspects of banking and finance, including project financing and banking M&A. She is well regarded by market sources for her practice in this field. Senior associate **Marcos Payssé** focuses principally on capital markets and financings, with good knowledge of trusts in particular. Clients say of him: "He is very knowledgeable and intelligent."

GUYER & REGULES

LEGAL • ACCOUNTING & TAX • REAL ESTATE

LEGAL 500

URUGUAY



“ONE OF THE BEST LAW FIRMS
IN THE COUNTRY,
IF NOT THE BEST”

Band 1

GUYER & REGULES

Leading Lawyers

BALDOMIR, DIEGO	GUYER & REGULES
HERRERA, NICOLÁS	GUYER & REGULES
PIAGGIO, NICOLÁS	GUYER & REGULES
TARABAL, ÁLVARO	GUYER & REGULES

BANKING & FINANCE

URUGUAY

Considered by many as ‘the best team in the market’ and an ‘invaluable partner for foreign investors’, **Guyer & Regules** is constantly acting for foreign and local banks and financial entities on their day-to-day matters, as well as on complex financings and project finance deals. The ten-partner team continues to lead the market in sovereign debt issuances and recently assisted Citigroup Global Markets, HSBC Securities and Itaú BBA USA Securities (as deal managers and underwriters) on the Uruguayan government’s \$1.7bn global bond issue. In other matters, it assisted Abengoa in financing the country’s first-ever public private partnership (PPP), worth \$90m, to fund the construction of the Punta de Rieles prison; and advised Carrasco International Airport on a \$200m notes issue. The hugely experienced and impressive team includes **Diego Baldomir**, **Nicolás Herrera**, **Nicolás Piaggio**, **Álvaro Tarabal**, **Florencia Castagnola**, and **Juan Manuel Mercant**, and can also call on a strong second line that includes senior associate **Marcos Payssé**.

