



CHAMBERS GLOBAL 2008

The World's Leading Lawyers for Business

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CORPORATE / COMMERCIAL

URUGUAY

CORPORATE / COMMERCIAL

Band 1

GUYER & REGULES

Corporate / Commercial Leading Firms	
1	GUYER & REGULES
2	
3	

Corporate / Commercial Leading Individuals	
1	HERRERA Nicolás <i>Guyer & Regules</i>
2	TARABAL Álvaro <i>Guyer & Regules</i>
3	

Firms and Individuals are listed alphabetically in each band

The Firm: "A Uruguayan institution," the firm is seen by many market observers as "the legal leader." Peers commented that the group "thrives on its prestige," having "built an international reputation before other firms in the country." Clients were pleased with the "resourceful style of the firm," which makes it "the first port of call" for many of them. The outfit represented Petrobras in the purchase of 51% of the shares in the Montevideo Gas, which had previously been owned by Gaz de France. Reflecting the international interest in the country's agribusiness, Guyer & Regules represented Brazilian company Marfrig in the purchase of La Caballada, a meat-packing plant, from Global Protein.

The Lawyers: According to sources, Nicolás Herrera "is a fantastic practitioner." Observers noted that he is "dependable, outstanding and commercial," benefiting from his education and training in the USA. He recently led the Uruguayan team acting on behalf of ING in its purchase of Banco Santander's Latin America pensions business. Peers state that Álvaro Tarabal is "an extremely professional lawyer with strong intellectual capabilities who always keeps his clients happy." Consistently positive feedback ushers Nicolás Piaggio into the corporate rankings. Reputed for his banking work, he is also seen as "on the way up and following in Herrera's footsteps" in the corporate arena. His "diligence and business-oriented approach" are characteristics extolled by clients.

Clients/Work Highlights: The firm oversaw the purchase of McDonald's local outlets, advising the buyer, Woods Staton, in this Latin America-wide transaction. Another prominent client is Katoen Natie, who it advised on the purchase of a further 30% of Nelsury, a major shareholder in the Montevideo Container Terminal concessionaire. Other clients include Bank of America; Prosperitas Capital Partner; Frigorífico Canelones; Winterbotham Fiduciaria and McCann Erickson.

