



CHAMBERS GLOBAL 2008

The World's Leading Lawyers for Business

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BANKING & FINANCE

URUGUAY

BANKING & FINANCE

Banking & Finance Leading Firms	
1	GUYER & REGULES
2	
3	

Banking & Finance Leading Individuals	
1	HERRERA Nicolás <i>Guyer & Regules</i>
2	PIAGGIO Nicolás <i>Guyer & Regules</i>
3	

Firms and Individuals are listed alphabetically in each band

Band 1

GUYER & REGULES

The Firm: This prominent firm's *"fabulous"* banking practice is heralded as a top choice for Uruguayan matters. In the words of one market authority: *"You need to get this team on-side before the other party does."* A recent highlight was advising Banque Heritage on its acquisition of a 60% stake in Uruguay's Banco Surinvest. The firm also acted as deal manager and underwriter for Citi Global Markets in USD2.2 billion and USD500 million sovereign debt exchange offers launched by the government.

The Lawyers: According to commentators, **Nicolás Herrera** is *"one of the most technically skilled lawyers in Latin America."* Clients agree that he is *"considered the first point of call for people who need a banking lawyer in Uruguay."* **Nicolás Piaggio** continues to impress observers. Sources describe him as *"a commercially minded practitioner whose remarkable diligence really pays off."* **Álvaro Tarabal** receives praise for his *"excellent ability to solve problems efficiently and quickly."*



Clients/Work Highlights: The firm regularly acts for Bank of America, most recently advising it on the sale of its Uruguayan assets to Banco Itaú. The firm also advised Calyon and Nordea on structuring a credit facility for Botnia and Puerta del Sur. Deutsche Bank Securities, UBS Securities, ING and HSBC Uruguay are also clients.

