



## Guzmán Rodríguez

Lawyer – Partner

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## Experience

Guzmán Rodríguez, lawyer, has been in the frontline of the most significant investments and transactions in the Uruguayan market in recent times, including acting as counsel to Goldman Sachs in its acquisition of retail chain “Tienda Inglesa”, acting as counsel to Coca-Cola FEMSA in its acquisition of Montevideo Refrescos SRL (indirect subsidiary of The Coca Cola Company) and acting as counsel to Corporación Vial del Uruguay in one of the largest corporate notes issuance in the local market to date.

Guzmán specializes in M&A transactions and finance, acting as regular counsel to Banco Itaú. He is also frequently instructed to intervene in complex corporate matters.

A graduate from Harvard Law School (LL.M.), Guzman’s international experience includes working in the New York offices of Linklaters LLP.

He has won several first prizes for his books and articles, including the Adolfo Gelsi Bidart civil procedure law prize, the Mezzera law firm commercial law prize and the 160 anniversary of the foundation of Facultad de Derecho de la República (UDELAR). He is the author of the book “Share Purchase Agreements”.

Guzmán is the Harvard Alumni Contact in Uruguay and member of the Latin America Regional Council of World Services Group.

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## Work highlights

- Advising Coca-Cola Femsa in the acquisition of Montevideo Refrescos SRL (indirect subsidiary of The Coca-Cola Company) for an enterprise value of USD250,000,000 (2018).
- Advising Corporación Vial del Uruguay in its USD450,000,000 programme (2017-2018).
- Advising Goldman Sachs in the acquisition of “Tienda Inglesa” (2016).
- Advising the Government of the City of Buenos Aires in its USD890,000,000 notes issuance in New York (2016).

## Professional experience abroad

Linklaters LLP (New York), 2015-2016

## Publications

- “A synoptic view on corporate directors’ liability”, (co-author), Revista de la Facultad de Derecho, volume 34 (2013).\*
  - “You shall not throw the coin: legal terms, vagueness and the duty of judges to judge, come what may”, Revista Ruptura, volume 3 (2012).\*
- \* (Translated for reference purposes)

## Languages

Spanish, English.