



María Noel Riotorto

Lawyer – Counsel

Office

Montevideo

Tel

(598) 2 902 1515 Ext. 276

Email

mnriotorto@guyer.com.uy

Linkedin

[linkedin.com/in/maria-noel-riotorto-5bb10639](https://www.linkedin.com/in/maria-noel-riotorto-5bb10639)

Experience

María has developed, in her more than 10 years of experience in the Corporate & Banking department, a broad practice representing domestic and international clients on mergers and acquisitions, corporate financings, project finance, securities offerings, shareholders' disputes and gaming issues.

Her experience also includes counseling clients on corporate governance matters and other corporate and commercial matters related to their set up and daily operation. She remains actively involved in the strategy and operations of her various clients, mainly with international clients in regulated industries and its local and international expansion strategy.

She also has a vast experience on providing advice on regulatory aspects to various companies in the financial and capital markets sector. She has also focuses on providing advice on compliance issues, including areas such as prevention of money laundering and terrorist financing, regulatory compliance, having helped developing the Compliance department at the firm.

María obtained a Master in Commercial Law at the School of Law, University of Uruguay (final thesis pending) and was also an Assistant Professor of Contracts law at the Catholic University of Uruguay.

Work highlights

María helped Chilean casino operator Enjoy S.A. in the purchase of the remaining stake in Baluma S.A., which owns the Conrad Hotel & Casino, a resort and casino complex in Punta del Este. The Conrad Hotel & Casino is one of the most well-known casinos and resorts in Latin America.

Assisted Minerva, one of Latin America's leading producers and sellers of fresh beef, live cattle and cattle byproducts, with operations also in the beef processing segment, in the acquisition of all of its three meat production plants in Uruguay (PUL S.A., Frigorífico Carrasco S.A. and Frigorífico Canelones) and has been their primary contact since they first landed in Uruguay.

Also assisted Banque Heritage in the transaction that led to the acquisition of Lloyds Bank, a UK bank that has been in Uruguay for 150 years. The deal needed the authorization from the Central Bank of Uruguay and the approval of the Ministry of Economy.

Assisted a premier US private equity fund to acquire the majority shareholding in a local meal provided with activities in Chile, Brazil and Peru, which required an extensive negotiations and sharp assessment in corporate governance and other corporate matters.

While at Greenberg she actively assisted a US tower company in the acquisition of towers and real estate in Costa Rica, providing advice directly to client in its strategic in Latin America. Banking and capital markets.

Helped Chilean casino operator Enjoy raise US\$300 million in its first international debt offering. María represented Baluma S.A., an affiliate of the Issuer Enjoy S.A., acting as one of the main guarantors of the debt.

Work highlights (cont.)

María advised affiliates of Spanish engineering group Abengoa to obtain finance to build a wind farms in Uruguay.

While working at Greenberg, María was actively involved in assisting a US Company in the structuring, implementation and roll-out of Foreign Corrupt Practices Act (FCPA) policies and procedures in Mexico in one of the leading cases in the US.

María has worked with the Ministry of Economy in the drafting and assessment in new regulation related to electronic mean of payment and gaming activities.

Professional experience abroad

Greenberg Traurig PA, Miami, USA (2011 – 2013)

Languages

Spanish, English